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The City of Lynchburg – A host of data services, a vibrant Ethernet network, and a committed partner makes a city’s vision a reality.

Mike Goetz: Director – Information Technology

Almost two decades ago the City of Lynchburg was ahead of the technology curve; city leaders recognized that technology would connect the City to the world and bring with it a host of opportunities. Today, the City of Lynchburg is poised for even greater opportunity as a result of a full suite of products from Lumos Networks.

A Clear Vision

In the mid-1990’s City leaders took steps to construct a fiber optic network to serve the City’s needs including public works and utilities, and eventually Lynchburg City Schools. Additionally, they recognized the role government plays in serving the business community and saw technology as a way to make doing business in Lynchburg that much easier.

When residents and businesses alike expressed concerns over the lack of voice and data providers in the city, for a brief moment the city considered entering the telecommunications business, but Virginia legislation prohibited such and the City instead sold its network and partnered with CFW – now Lumos Networks – in the fall of 2000. Lumos Networks would own and maintain the network infrastructure for city government purposes and build a network to serve economic development, education and healthcare needs of the city and region.

A Partnership is established

Back in the late 90’s before dot com burst; we had a lot of proposals from companies who were rather successful from a financial perspective but simply lacked the telecommunications experience we needed as a city.

As we were navigating the RFP process it soon became clear that Lumos Networks and its team were clearly experienced leaders in their industry. They were an established company with established support. And, they did not simply provide services to the community, they established a presence in the community, opened an office and have been here ever since providing a full suite of products and services including LAN data services, fiber for core switches for the city and its schools, two 1Gig circuits with 750M of internet, a 250M circuit to a major piercing point in Ashburn, Virginia and voice services.

Beyond Satisfied

Since 2000, our partnership with Lumos Networks has exceeded our expectations. From administrative processes, billing and operations to repairs and support, we've been extremely pleased. City government wears many hats in order to make the community the best it can be. It's been great to have Lumos Networks as an active partner in helping us accomplish that goal working with city leadership, healthcare, education and economic development leaders to build a technology blueprint for success – today and into the future.